



JDE CUSTOMER SUCCESS STORY: APPAREL MANUFACTURER

Customer Profile

Apparel Manufacturer

Industry:
Apparel & Fashion

Location:
Western US
Central Mexico

Employees:
500 - 1,000

Products:

- JD Edwards EnterpriseOne 9.2
 - Apparel Mgmt
 - Financials
 - HCM
 - Purchasing
 - Sales Order Mgmt
 - Inventory Mgmt
 - Warehouse Mgmt
 - Transportation Mgmt
 - Product Data Mgmt
- OBIEE
- Smart Scheduler



DENIM JEANS MANUFACTURER IMPLEMENTS JD EDWARDS APPAREL MANAGEMENT & DRIVES DIGITAL TRANSFORMATION THROUGH E1 9.2 UPGRADE

Manual Order Entry Reduced from 37.5% to 5.5%

Automated 62.5% of EDI Orders with 95% Reduction in Chargeback Costs

A manufacturer of high-end denim jeans engaged CE resources to implement an end-to-end apparel management system and also upgrade multiple legacy systems to EnterpriseOne 9.2.

Challenges

- Lack of end to end Order to Cash information due to disparate systems
- Poor analysis and decision making due to disintegrated systems
- Inaccurate Inventory, Manual EDI error handling, user errors, chargebacks, data inconsistency
- High volume of transactions impacting speed and performance (create/modify orders)
- Delays in Allocation Process across production line and order fulfillment when allocating inventory by scheduled dates with different priority levels
- Manual Bulk Release Process impacting Bulk vs Actuals visibility, reporting, decision making
- Giving sales reps, customer service and executives timely visibility into bulk vs actuals
- Prior unsuccessful ERP projects with SAP and two other consulting companies

Solution

- First company to implement JD Edwards Apparel Management in the United States
- Live on E1 9.2, upgraded from 9.1 to 9.2 during Order Management Implementation
- Concurrently managed B2B, Order Mgmt, OBIEE and B2C ecommerce implementations
- Order to Cash Process automated and integrated across multiple systems
- Sales Order Entry by Style with ease of use and all required information in minimal screens
- End to End fully automated EDI solution for B2B/B2C inbound & outbound processing
- Allocation Process with real time Inventory visibility across production line and order fulfillment
- Automated Bulk Release Process for measuring performance of the bulk, enabling sales reps, customer service & execs to see bulk vs actuals at any point in time
- Moved Supply and Demand Application processing by Style into database level, so all departments, sales, customer service, production and warehouse leverage database views with better visibility of inventory levels by style with improved performance
- Filled gaps with what was lacking in legacy systems utilizing JDE features & functionality

“Circular Edge consultants are phenomenal! After unsuccessful implementation work by two other consulting companies, Circular Edge took on the challenge to implement a complex **Apparel Management system**. The team that was selected was the **cream of the crop**. They worked tirelessly to execute a **successful implementation**. They understood the **end to end apparel business processes**, architected the end to end solution, **executed a tailored project** and **change management** and **helped all users embrace and adapt** from multiple legacy systems to the **new JD Edwards Enterprise One system.**”

– CIO, Apparel Manufacturer

